Quick Start Health Assessment BROKER INCENTIVE PROGRAM

Help Your Clients Get a Quick Start with Senior Care Plus and Earn CASH!

We know you care about your client's health and Senior Care Plus does too! When you help us schedule new Senior Care Plus members for their Quick Start Health Assessment and they complete it before their 01/01/2023 effective date, YOU WILL EARN \$40 PER MEMBER!*

HERE'S WHAT YOU NEED TO DO:

- 1 Submit Medication Info and Durable Medical Equipment (DME) Needs in the AGENT NOTES section of the online enrollment application. (see screen shot samples on reverse)
- 2 As you wrap up the enrollment, explain to your client about the Quick Start Health Assessment and how Senior Care Plus wants to get them scheduled and completed BEFORE their 01/01/23 effective date. Once they agree...
- 3 Call **775-982-3465** to schedule your client for their Quick Start Assessment at ONE OF THREE PARTICIPATING RENOWN MEDICAL GROUPS:
 - 740 Del Monte Ln. | Suite 3 | Reno, NV 89506
 - 1525 Los Altos Pkwy. | Sparks, NV 89436
- 4 If in person enrollment, note location and appointment time on the Quick Start flier and give to your client. For phone enrollments, be sure your client notes date, time and location of their appointment.
- **5** Make a note to follow up with your client to remind them to attend their appointment.

IT'S THAT EASY, and for every new Senior Care Plus member you enroll who completes the Quick Start Health Assessment YOU WILL EARN A \$40 BONUS!



A Medicare Advantage Plan from Hometown Health.

^{*} The Quick Start Broker Incentive Bonus of \$40.00 per member will be paid no later than March 31, 2023 for each new Senior Care Plus member who completes the Quick Start Health Assessment prior to their 01/01/2023 effective date.

Your AGENT NOTES Are Important – Tell Us Your Client's Needs!

Helping us understand your clients' Medication and Durable Medical Equipment (DME) needs is an important part of this program. We need you to communicate their needs to us in the AGENT NOTES section located at the very end of the online enrollment application.

FOR EXAMPLE, YOUR CLIENT MIGHT:

- Take Humira, a Tier 5 specialty drug
- Take Pradaxa, a popular blood thinner that is not on the Senior Care Plus Formulary
- Have a good chance of falling into the prescription drug donut hole
- Require DME like a wheelchair or supplemental oxygen

FOR ANY OF THE ABOVE, we need you to note this in the AGENT NOTES section of the enrollment application!

IMPORTANT: If your client does not need a Medication Review or DME – it is just as important to note that. (see the screenshot samples below)

